## HOUSING NOW Hamilton and Brantford CMAs

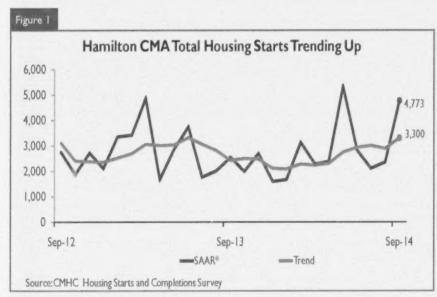


CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: October 2014

#### **Hamilton CMA Highlights**

- Hamilton housing starts trending up.
- Strong multi-unit housing starts in Q3.
- Existing home sales remain strong.



SAAR!: Seasonally Adjusted Annual Rate.

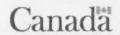
The seasonally adjusted annual rate (SAAR) is a monthly figure for starts adjusted to remove normal season variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

#### **Table of Contents**

- I Hamilton CMA Highlights
- 2 New Home Market
- 2 Existing Home Market
- 3 Hamilton Full-Time Jobs Outpacing Part-Time Positions
- 4 Brantford CMA Highlights
- 4 New Home Market
- 4 Existing Home Market
- 5 Maps
- 11 Tables

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#### **New Home Market**

Housing starts in the Hamilton Census Metropolitan Area (CMA) were trending up at 3,300 units in September compared to 2,884 units in August. The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts. With this month's increase, the trend continued its upward trajectory that started in April 2014. Housing starts were up across all dwelling types, with the exception of single-detached homes. Hamilton's multi-unit housing starts have been trending higher since 2011. A tight resale market with a lower supply of affordable homes has encouraged some buyers to purchase new condominiums and townhouses. which are relatively less expensive.

The SAAR measure was 4,773 units in September, up from 2,358 units in August. This month's spike in the SAAR was mainly due to a 155-unit condominium structure in the City of Hamilton downtown core. Yearto-date however, apartment starts were 456 units, down 26 per cent compared to the first nine months of 2013. It is not uncommon to see such a big change in apartment starts, as this segment is volatile. This makes it very difficult to capture the trend in apartment starts using the SAAR measure or actual numbers. Higher apartment starts in 2013 will result in higher apartment completions this year. This could potentially increase the inventory level which in turn may reduce the total number of apartment starts in 2014.

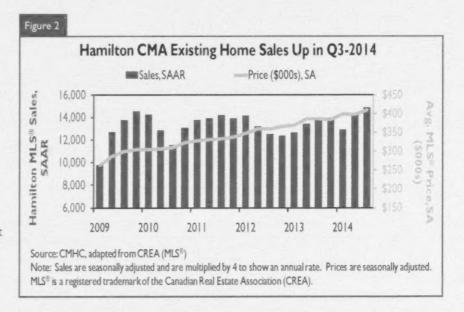
Since the beginning of 2014, singledetached housing starts have been increasing consistently in the Township of Grimsby. Land availability and relatively lower price points have supported single-detached housing construction in Grimsby.

The New Housing Price Index (NHPI)<sup>2</sup> for Hamilton increased by three per cent in August 2014 compared to the same month in 2013. This August marked the largest gain in the NHPI since April 2008, reflecting higher material costs and a tight existing home market. Fewer new listings on the existing home market have encouraged some buyers to meet their needs in the new home market. This has translated into a strong average new home price growth.

#### **Existing Home Market**

On a seasonally adjusted basis, Hamilton's existing home sales increased by three per cent in the third quarter of 2014, marking the second consecutive quarterly growth. Year-to-date, existing home sales reached 11,323, up 6.8 per cent compared to the first nine months of 2013. Increased full-time employment among the prime homebuyer group (age 25 to 44) has supported home sales in Hamilton.

Out-of-town buyers, particularly from the Greater Toronto Area (GTA), continue to support existing home sales in Hamilton. In the third quarter of 2014, the average house price in Toronto was 39 per cent higher than the average house price in Hamilton. This has encouraged some buyers to move to the less expensive municipalities like Hamilton while commuting to work to Toronto. According to the 2011 census data, the 25 to 44 age group in Hamilton has a higher proportion of persons who spent more than 45 minutes commuting to work. This age group has a higher proportion of firsttime buyers who are typically more



The New Housing Price Index (NHPI) is a monthly series that measures changes over time in the contractors' selling prices of new residential houses, where detailed specifications pertaining to each house remain the same between two consecutive periods. For the NHPI, the universe consists of builders in 21 metropolitan areas who mainly build single unit houses in such volume or in such a fashion that they can report selling prices for comparable transactions. Data are collected directly from survey respondents and derived from other Statistics Canada surveys. Responding to this survey is mandatory.

sensitive to house price changes than in any other age group.

On a seasonally adjusted basis, the number of new listings decreased by three per cent in the third quarter of 2014 compared to the previous quarter. Fewer new listings and higher sales resulted in strong price growth in the third quarter, reversing the previous quarter's decline. On a yearover-year basis, the average home price in Hamilton was up 6.8 per cent from the third quarter of last year. The Teranet-National Bank House Price IndexTM for Hamilton, which uses statistical techniques to control for changes in the types and quality of homes sold over time, increased by 5.6 per cent in September 2014 compared to September 2013.

Hamilton's resale home market remains tight. The sales-to-new-listings ratio (SNLR) was 76 per cent in the third quarter, suggesting a sellers' market. The SNLR has been above 70 per cent since the second quarter of 2013. The SNLR is an indicator of price pressure in the existing home market. A sales-to-new-listings ratio above 60 per cent is associated with a sellers' market. In a sellers' market, home prices generally rise more rapidly than overall inflation. A salesto-new-listings ratio below 40 per cent has historically accompanied prices that are rising at rates less than inflation, a situation known as a buyer's market. When the sales-tonew-listings ratio is between these two thresholds, the market is said to be balanced. New listings are a

gauge of the supply of existing homes coming onto the market, while sales are a proxy for demand.

On a year-over-year basis, existing home sales were up across all local areas in the third quarter 2014, with the exception of Hamilton West where sales declined by 5.7 per cent. The largest increases were in Flamborough, Stoney Creek, Hamilton Mountain, Dundas, Grimsby, Waterdown and Ancaster with a double-digit percentage growth. Average existing home prices were up in all areas, with the exception of Ancaster. At 12 per cent, Hamilton Centre recorded the highest price growth in the third quarter of 2014. It remains, however, the market with the lowest average price. The strong third

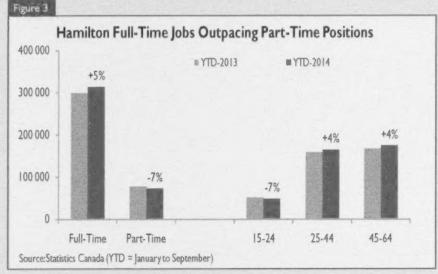
#### Hamilton Full-Time Jobs Outpacing Part-Time Positions

According to Statistics Canada labour force survey data, Hamilton's economy created a net 1,000 new jobs in September, marking the fourth consecutive monthly gain. In the year-to-date to September, Hamilton's total employment was up 2.5 per cent compared to the first

nine months of 2013. All the net new jobs created since January have been full-time, completely offsetting the seven per cent decline in part-time positions. The current pace in full-time job creation indicates that employers are regaining confidence in Hamilton's economic recovery. The unemployment rate fell to six per cent in September, the lowest since March 2014.

The year-to-date employment recovery in Hamilton has been broadly based across the goods and services sectors. Average weekly earnings rose by 3.1 per

cent during the first nine months of 2014, outpacing the general rate of inflation. Hamilton's employment growth for members of the key home buying age group (25 to 64) remained strong at four per cent, boosting homeownership demand.



quarter price growth suggests there was a shift in demand towards the more affordable homes in Hamilton. That shift would explain the third quarter decline in the average home price in Ancaster. With more sales of homes in the lower price ranges and fewer in the higher ranges, the average price declined.

#### Brantford CMA Highlights

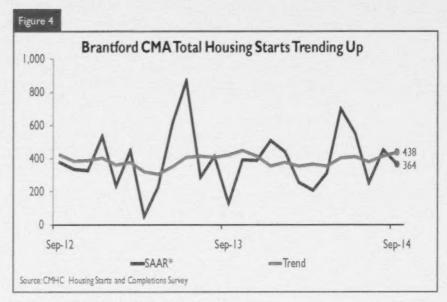
- Brantford housing starts trending up.
- Strong single-detached housing starts in Q3.
- Existing home sales were up.

#### **New Home Market**

Housing starts in the Brantford Census Metropolitan Area (CMA) were trending up at 438 units in September compared to 412 units in August, marking the second consecutive monthly increase. The September increase in the trend measure was entirely due to stronger single-detached and townhouse starts. Year-to-date, actual single-detached housing starts reached 178, up 11 per cent from the first nine months of 2013. Strengthening employment and low mortgage rates continue to support homeownership demand in Brantford. No apartment and semidetached housing starts occurred anywhere in the Brantford CMA in September 2014.

#### **Existing Home Market**

On a seasonally adjusted basis, existing home sales in the Brantford CMA were up in the third quarter of 2014 compared to the previous quarter. Many of the forces which have

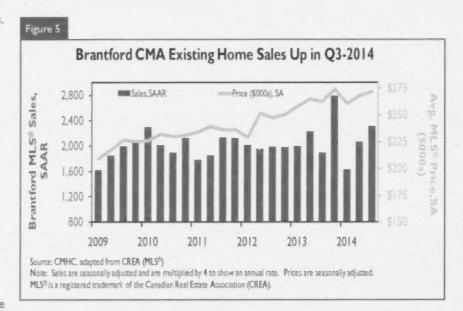


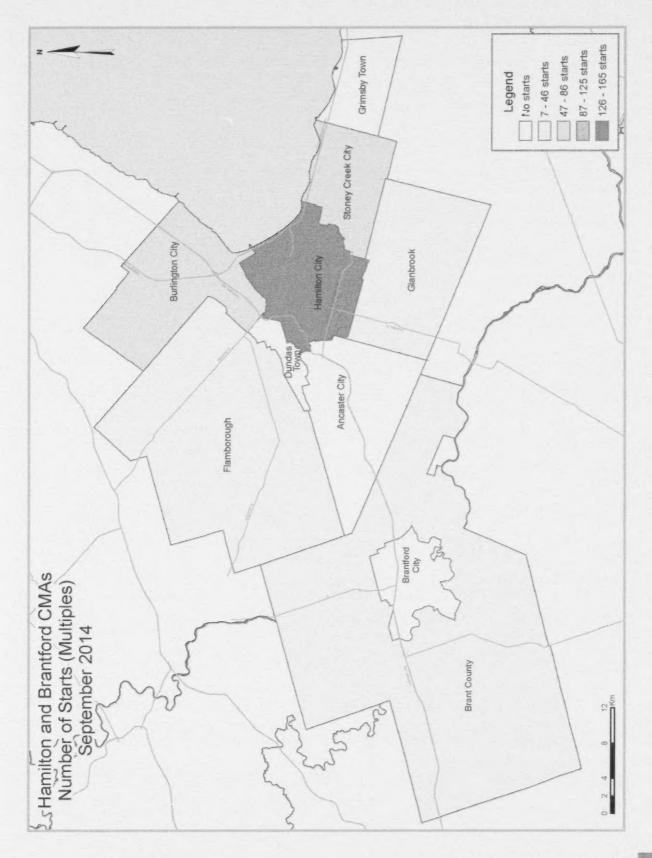
\* SAAR : Seasonally Adjusted Annual Rate.

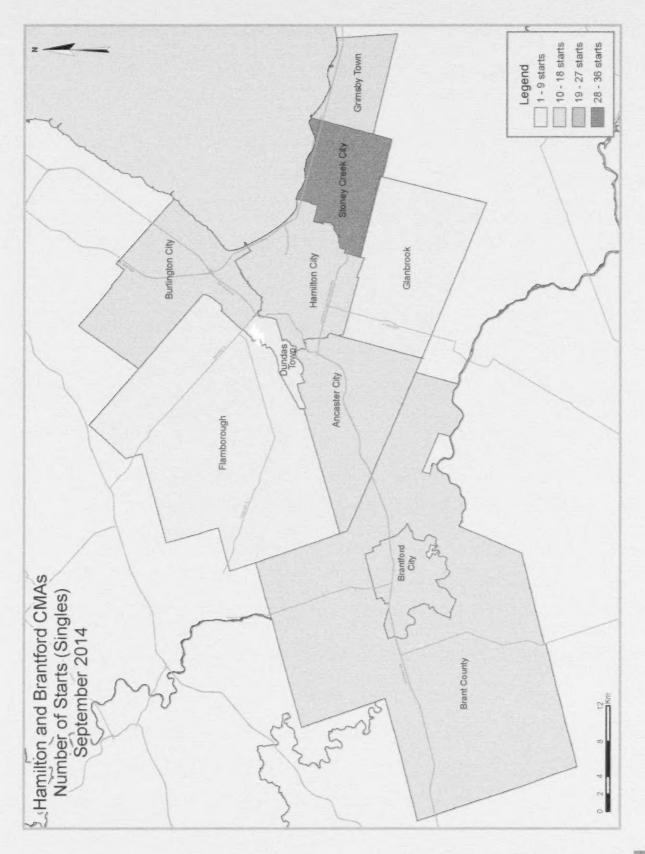
bolstered existing home sales in the Hamilton CMA this third quarter, such as low mortgage rates, strengthening employment and higher net inmigration, have produced similar results in the Brantford CMA.

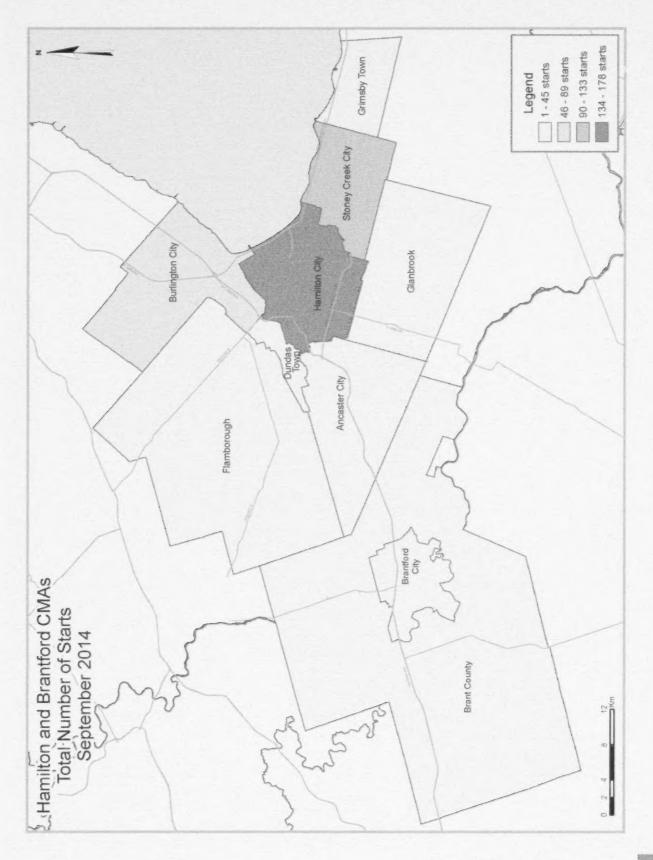
The growth in existing home sales outpaced the growth in new listings and the sales-to-new-listings ratio

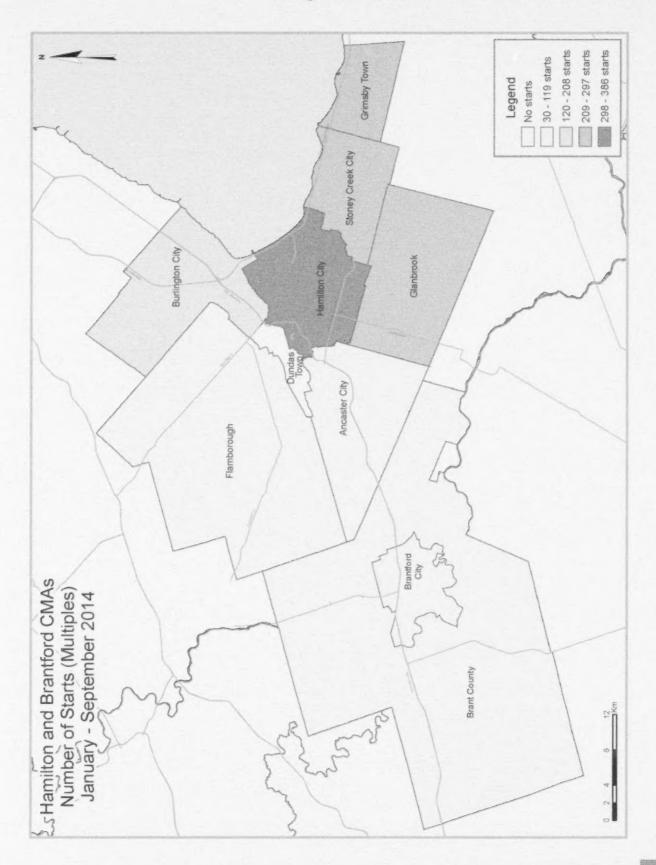
moved up to 74 per cent in the third quarter. With the market tightening, the average home price increased in the third quarter. Despite the increase, prices remained relatively low and the Brantford CMA continued to attract buyers from the more expensive neighbouring municipalities.

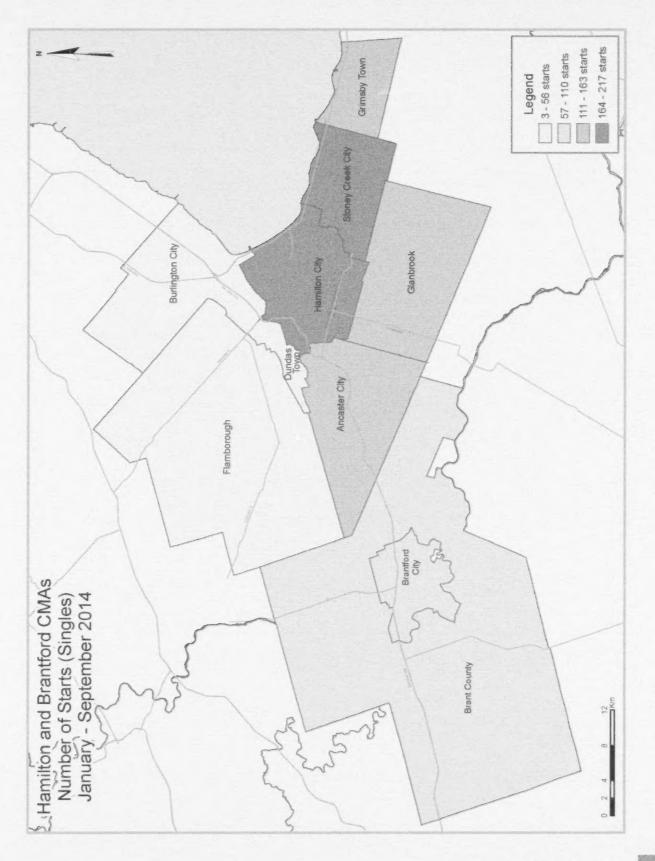


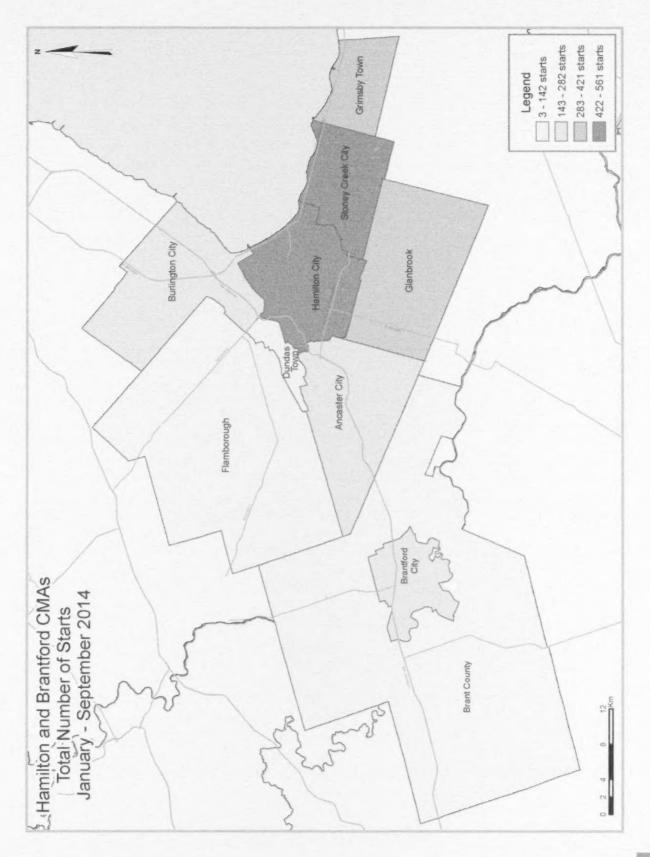












#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### Available in SELECTED Reports:

- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

familton CMA	August 2014	September 2014
Trend <sup>2</sup>	2,884	3,30
SAAR	2,358	4,77
	September 2013	September 2014
Actual		
September - Single-Detached	125	9
September - Multiples	106	31
September - Total	231	40
January to September - Single-Detached	898	88
January to September - Multiples	1,285	1,37
January to September - Total	2,183	2,25

Brantford CMA <sup>1</sup>	August 2014	September 2014
Trend <sup>2</sup>	412	43
SAAR	450	36
	September 2013	September 2014
Actual		
September - Single-Detached	13	2.
September - Multiples		
September - Total	13	3
January to September - Single-Detached	160	17
January to September - Multiples	115	10-
January to September - Total	275	28:

Source; CMHC

Detailed data available upon request:

Census Metropolitan Area

<sup>&</sup>lt;sup>2</sup> The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

	Table I.Ia: H		Activity Si Septembe		of Hamil	ton CMA			
			Owner	rship			Ren	ral	
		Freehold		0	Condominium		Ken	Cal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
September 2014	95	14	110	0	31	155	0	0	40.
September 2013	118	4	41	7	51	8	0	2	23
% Change	-19.5	***	168.3	-100.0	-39.2	Hok	n/a	-100.0	75.3
Year-to-date 2014	880	76	620	6	219	336	0	120	2,25
Year-to-date 2013	889	60	329	9	271	339	14	272	2,183
% Change	-1.0	26.7	88.4	-33.3	-19.2	-0.9	-100.0	-55.9	3.4
UNDER CONSTRUCTI	ON								
September 2014	800	88	617	2	288	733	182	477	3,187
September 2013	679	68	315	13	333	815	182	272	2,67
% Change	17.8	29.4	95.9	-84.6	-13.5	-10.1	0.0	75.4	19.
COMPLETIONS									
September 2014	54	4	54	3	0	0	0	0	11!
September 2013	147	0	160	2	55	0	0	0	364
% Change	-63.3	n/a	-66.3	50.0	-100.0	n/a	n/a	n/a	-68.4
Year-to-date 2014	699	72	305	14	229	286	0	2	1,607
Year-to-date 2013	847	40	331	10	236	219	0	0	1,683
% Change	-17.5	80.0	-7.9	40.0	-3.0	30.6	n/a	n/a	-4.
COMPLETED & NOT A	BSORBED								
September 2014	59	1	14	2	5	0	n/a	n/a	8
September 2013	48	3	17	- 1	5	0	n/a	n/a	7.
% Change	22.9	-66.7	-17.6	100.0	0.0	n/a	n/a	n/a	9.5
ABSORBED									
September 2014	51	4	49	3	0	10	n/a	n/a	117
September 2013	149	0	154	3	55	3	n/a	n/a	364
% Change	-65.8	n/a	-68.2	0.0	-100.0	*ok	n/a	n/a	-67.9
Year-to-date 2014	711	77	294	14	231	286	n/a	n/a	1,613
Year-to-date 2013	861	40	324	10	240	219	n/a	n/a	1,694
% Change	-17.4	92.5	-9.3	40.0	-3.8	30.6	n/a	n/a	-4.8

			Septembe	r 2014			野岛高级		
			Owner	rship			Ren	tal	
		Freehold		Condominium			7161		T . 19
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
September 2014	21	0	0	2	7	0	0	0	30
September 2013	13	0	0	0	0	0	0	0	13
% Change	61.5	n/a	n/a	n/a	n/a	n/a	n/a	n/a	130.8
Year-to-date 2014	166	2	16	12	48	0	8	30	282
Year-to-date 2013	160	6	67	0	42	0	0	0	275
% Change	3.8	-66.7	-76.1	n/a	14.3	n/a	n/a	n/a	2.5
UNDER CONSTRUCTION	ON								
September 2014	145	6	22	10	72	0	8	30	293
September 2013	135	6	43	0	82	3	0	0	269
% Change	7.4	0.0	-48.8	n/a	-12.2	-100.0	n/a	n/a	8.9
COMPLETIONS									
September 2014	19	0	0	1	0	0	0	0	20
September 2013	15	0	6	0	8	0	0	0	29
% Change	26.7	n/a	-100.0	n/a	-100.0	n/a	n/a	n/a	-31.0
Year-to-date 2014	184	6	18	2	38	0	6	0	254
Year-to-date 2013	183	8	58	0	33	0	7	0	289
% Change	0.5	-25.0	-69.0	n/a	15.2	n/a	-14.3	n/a	-12.1
COMPLETED & NOT A	BSORBED								
September 2014	19	0	0	0	9	0	n/a	n/a	28
September 2013	13	0	1	0	6	0	n/a	n/a	20
% Change	46.2	n/a	-100.0	n/a	50.0	n/a	n/a	n/a	40.0
ABSORBED									
September 2014	21	0	0	1	1	0	n/a	n/a	23
September 2013	19	0	8	0	11	0	n/a	n/a	38
% Change	10.5	n/a	-100.0	n/a	-90.9	n/a	n/a	n/a	-39.5
Year-to-date 2014	191	6	34	2	43	0	n/a	n/a	283
Year-to-date 2013	199	8	61	0	41	0	n/a	n/a	330
% Change	-4.0	-25.0	-44.3	n/a	4.9	n/a	n/a	n/a	-14.2

Table 1.2: Housing Activity Summary by Submarket September 2014 Ownership Rental Freehold Condominium Total\* Single, Apt. & Apt. & Row, Apt. Row and Single Semi Single Semi, and & Other Other Other Semi Row City of Hamilton September 2014 September 2013 Former Hamilton City September 2014 September 2013 Stoney Creek City September 2014 September 2013 **Ancaster City** September 2014 September 2013 **Dundas Town** September 2014 September 2013 Flamborough September 2014 September 2013 Glanbrook September 2014 September 2013 City of Burlington September 2014 September 2013 Grimsby September 2014 September 2013 Hamilton CMA September 2014 September 2013 **Brant County** September 2014 September 2013 **Brantford City** September 2014 September 2013 **Brantford CMA** September 2014 

September 2013

	Table 1.2:		Activity Septembe		y by Subr	narket			
			Owner	rship			Ren	tal	
		Freehold		C	Condominium				Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total
UNDER CONSTRUCTION									HEDE
City of Hamilton									
September 2014	610	84	447	0	202	386	182	170	2,081
September 2013	586	66	241	.5	166	237	182	2	1,485
Former Hamilton City									
September 2014	145	50	42	0	38	280	168	170	893
September 2013	159	14	31	0	21	195	168	0	588
Stoney Creek City									
September 2014	189	34	103	0	54	64	14	0	458
September 2013	71	30	45	0	20	0	14	0	180
Ancaster City			ALC: NO.						
September 2014	116	0	30	0	0	39	0	0	185
September 2013	142	0	42	5	0	39	0	0	228
Dundas Town	THE REAL PROPERTY.								
September 2014	6	0	0	0	0	0	0	0	6
September 2013	4	0	0	0	0	0	0	0	4
Flamborough	NAME OF TAXABLE PARTY.							STATE OF THE PARTY.	
September 2014	34	0	83	0	31	3	0	0	151
September 2013	48	22	31	0	19	3	0	2	125
Glanbrook								menek	
September 2014	120	0	189	0	79	0	0	0	388
September 2013	162	0	92	0	106	0	0	0	360
City of Burlington	AND VALUE OF THE PARTY OF THE P		and the second	EN LESSON	Salak Parket	ties and	Mark Table	Waster Co.	
September 2014	70	4	27	0	67	314	0	307	789
September 2013	76	2	44	0	116	578	0	270	1,086
Grimsby	AND THE PARTY NAMED IN	SERVICE SERVICE	SPECIAL DESIGNATION OF THE PERSON OF THE PER			100000000000000000000000000000000000000		-7000000	WHA RE
September 2014	120	0	143	2	19	33	0	0	317
September 2013	17	0	30	8	51	0	0	0	106
Hamilton CMA		STATE OF THE PARTY OF		MINIEW.				en si	
September 2014	800	88	617	2	288	733	182	477	3,187
September 2013	679	68	315	13	333	815	182	272	2,677
Brant County			-						
September 2014	72	4	0	10	25	0	0	0	. 111
September 2013	74	0	3	0	35	3	0	0	115
Brantford City			5/1/5/74					5 35 7 E	
September 2014	73	2	22	0	47	0	8	30	182
September 2013	61	6	40	0	47	0	0	0	154
Brantford CMA	AT EN SPECE		THE REAL PROPERTY.					THE REAL PROPERTY.	
September 2014	145	6	22	10	72	0	8	30	293
September 2013	135	6	43	0	82	3	0	0	269

	Table 1.2:		Septembe						
			Owner				Ren		
		Freehold		(	Condominium	dominium		tal	- 14
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
City of Hamilton									
September 2014	46	4		0	0	0	0	0	93
September 2013	137	0	143	0	25	0	0	0	305
Former Hamilton City									
September 2014	4	4	3	0	0	0	0	0	11
September 2013	19	0	0	0	0	0	0	0	19
Stoney Creek City									
September 2014	3	0	0	0	0	0	0	0	3
September 2013	23	0	25	0	6	0	0	0	54
Ancaster City	as be needed		S. BATTORY					100	
September 2014	0	0	0	0	0	0	0	0	(
September 2013	31	0	the second second second	0	6	0	0	0	37
Dundas Town				With the same				The same of	
September 2014	0	0	0	0	0	0	0	0	(
September 2013		0	0	0	0	0	0	0	
Flamborough	COLUMN TO SERVICE SERV	DESCRIPTION OF THE PERSON OF T						mercil	
September 2014	13	0	0	0	0	0	0	0	13
September 2013	21	0	101	0	0	0	0	0	122
Glanbrook	HE WAS THE REAL PROPERTY.	SENERAL S	THE PERSON NAMED IN					Tames !	E E E E
September 2014	26	0	40	0	0	0	0	0	66
September 2013	42	0	17	0	13	0	0	0	72
City of Burlington	74		Description of the last of the						Allowanie
September 2014	4	0	0	0	0	0	0	0	4
September 2013	7	0	17	0	30	0	0	0	54
Grimsby	on house and	U			30	V			37
September 2014	4	0	111	3	0	0	0	0	18
September 2013	3	0	0	2	0	0	0	0	5
Hamilton CMA	THE REAL PROPERTY.			THE PERSON NAMED IN					and the
September 2014	54	4	54	3	0	0	0	0	115
September 2013	147	0	160	2	55	0	0	0	364
Provide Country		and the same of th							
Brant County	3	0	0	1	0	0	0	0	4
September 2014	4	0	0	0	0	0	0	0	4
September 2013	4	U	U	0	0	0	U	U	
Brantford City	The state of the s		^	0	0	0	0	0	1/
September 2014	16	0	0						16
September 2013	- 11	0	6	0	8	0	0	0	25
Brantford CMA		BUY SEE							00
September 2014	19	0	0	1	0	0	0	0	20
September 2013	15	0	6	0	8	0	0	0	29

	Table 1.2:	res Contact Action	Activity Septembe		y by Subr	narket			
			Owner						
		Freehold			Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETED & NOT ABSO	DRBED						THE REAL PROPERTY.		
City of Hamilton									
September 2014	45	1	2	0	5	0	n/a	n/a	53
September 2013	36	3	6	0	5	0	n/a	n/a	50
Former Hamilton City									
September 2014	4	0	1	0	0	0	n/a	n/a	5
September 2013	4	0	3	0	0	0	n/a	n/a	7
Stoney Creek City	Maria Commission								
September 2014	10	1	0	0	0	0	n/a	n/a	11
September 2013	16	3	2	0	0	0	n/a	n/a	21
Ancaster City	STATE OF THE PARTY							SELECTION	
September 2014	10	0	0	0	0	0	n/a	n/a	10
September 2013	4	0		0	0	0	n/a	n/a	4
Dundas Town			PROCESSED.	28400	CHARLES TO SELECT			THE REAL PROPERTY.	
September 2014	0	0	0	0	0	0	n/a	n/a	0
September 2013	0	0		0	0	0	n/a	n/a	0
Flamborough				4			100	100	# total and
September 2014		0	0	0	0	0	n/a	n/a	1
September 2013	1	0		0	0	0	n/a	n/a	2
Glanbrook	and commons		-	ENERVISE		DESCRIPTION OF	IIId	Iva	A STATE OF THE STA
	20	0		0	5	0	n/a	n/a	26
September 2014	11	0		0	5	0	n/a	n/a	16
September 2013		V	U	0	3	U	n/a	n/a	10
City of Burlington		^	0	^	^	^	- 1-		8
September 2014	8	0		0	0	0	n/a	n/a	21
September 2013	10	0	11	U	O	U	n/a	n/a	21
Grimsby			10					Nacoust.	20
September 2014	6	0	-	2	0	0	n/a	n/a	20
September 2013	2	0	0	1	0	0	n/a	n/a	3
Hamilton CMA						No. of the last		TERRITOR .	
September 2014	59	- 1		2	5	0	n/a	n/a	81
September 2013	48	3	17	- 1	5	0	n/a	n/a	74
Brant County						9.03			
September 2014	7	0	0	0	1	0	n/a	n/a	8
September 2013	6	0		0	0	0	n/a	n/a	6
Brantford City		U	0	0	U	U	Tua	Tura	
The state of the s	12	0	0	0	8	0	n/a	n/a	20
September 2014	7	0		0	6	0			14
September 2013	1	0	1	0	0	0	n/a	n/a	14
Brantford CMA	10	^	0	^	0	^			20
September 2014	19	0		0	9	0	n/a	n/a	28
September 2013	13	0	- 1	0	6	0	n/a	n/a	20

	Table 1.2:				y by Subn	narket			
		TO STATE OF THE	Septembe						424406
		Freehold	Owner		Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
City of Hamilton									
September 2014	47	4	45	0	0	0	n/a	n/a	96
September 2013	138	0	141	1	25	0	n/a	n/a	305
Former Hamilton City									
September 2014	3	4	3	0	0	0	n/a	n/a	10
September 2013	21	0	0	0	0	0	n/a	n/a	21
Stoney Creek City									
September 2014	7	0	0	0	0	0	n/a	n/a	7
September 2013	18	0	23	0	6	0	n/a	n/a	47
Ancaster City									
September 2014	0	0	0	0	0	0	n/a	n/a	(
September 2013	32	0	0	1	6	0	n/a	n/a	39
Dundas Town			ALCOHOL:					10000	
September 2014	0	0	0	0	0	0	n/a	n/a	(
September 2013	1	0	0	0	0	0	n/a	n/a	1
Flamborough								SERENCE OF STREET	
September 2014	14	0	2	0	0	0	n/a	n/a	16
September 2013	21	0	101	0	0	0	n/a	n/a	122
Glanbrook	THE REAL PROPERTY.							OF STREET	
September 2014	23	0	40	0	0	0	n/a	n/a	63
September 2013	45	0	17	0	13	0	n/a	n/a	75
City of Burlington	LES WANTERS								
September 2014	3	0	0	0	0	10	n/a	n/a	13
September 2013	7	0	13	0	30	3	n/a	n/a	53
Grimsby	THE PERSON NAMED IN		or we to take					100000	
September 2014	1	0	4	3	0	0	n/a	n/a	8
September 2013	4	0	0	2	0	0	n/a	n/a	6
Hamilton CMA			Service !						
September 2014	51	4	49	3	0	10	n/a	n/a	117
September 2013	149	0	154	3	55	3	n/a	n/a	364
Brant County									
September 2014	4	0	0	1	0	0	n/a	n/a	5
September 2013	5	0	0	0	0	0		n/a	5
Brantford City		VIEW IN	STREET, STREET	TO SERVE	W The			ENTER ST	SURFER
September 2014	17	0	0	0	1	0	n/a	n/a	18
September 2013	14	0		0	11	0		n/a	33
Brantford CMA				HERES!	THE REAL PROPERTY.		, ma	THE REAL PROPERTY.	Vicinity of
September 2014	21	0	0	1	1	0	n/a	n/a	23
September 2013	19	0		0	11	0		n/a	38

			2004 - 2					7	
	-		Owner	-			Ren	tal	
		Freehold		C	Condominium		Total*		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt & Other	Total
2013	1,150	98	430	9	310	339	14	359	2,709
% Change	-16.9	6.5	-30.4	80.0	-10.4	-10.8	-82.1	Note:	-8.8
2012	1,384	92	618	5	346	380	78	66	2,969
% Change	2.1	*ok	33.2	-64.3	64.0	47.3	n/a	-49.6	20.6
2011	1,356	28	464	14	211	258	0	131	2,462
% Change	-22.3	-88.4	-37.6	100.0	9.9	-40.7	-100.0	-32.8	-30.9
2010	1,746	242	743	7	192	435	2	195	3,562
% Change	95.7	86.2	***	16.7	-25.9	**	n/a	-26.1	91.5
2009	892	130	218	6	259	90	0	264	1,860
% Change	-46.5	12.1	-63.4	-25.0	-59.8	-81.9	n/a	n/a	-47.3
2008	1,667	116	595	8	645	498	0	0	3,529
% Change	-5.3	26.1	44.8	n/a	25.7	*ok	n/a	-100.0	17.5
2007	1,761	92	411	0	513	88	0	139	3,004
% Change	2.1	-25.8	-30.6	-100.0	41.7	-6.4	-100.0	13.9	-1.3
2006	1,725	124	592	16	362	94	8	122	3,043
% Change	16.2	-35.4	31.0	-5.9	-23.5	-64.0	-91.0	-30.7	-3.2
2005	1,485	192	452	17	473	261	89	176	3,145
% Change	-25.3	24.7	-14.6	183.3	-26.2	-53.1	196.7	-5.9	-23.2
2004	1,989	154	529	6	641	557	30	187	4,093

			2004 - 2 Owner						
		Freehold	Owner	Condominium			Ren		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
2013	261	10	83	0	42	0	0	0	396
% Change	-8.7	-16.7	23.9	n/a	27.3	n/a	-100.0	n/a	-1.5
2012	286	12	67	0	33	0	4	0	402
% Change	23.8	200.0	59.5	n/a	-59.3	n/a	-55.6	-100.0	-6.1
2011	231	4	42	0	81	0	9	61	428
% Change	-17.2	-60.0	-48.1	-100.0	30.6	-100.0	n/a	-7.6	-15.1
2010	279	10	81	1	62	5	0	66	504
% Change	8.6	-28.6	HOM:	0.0	106.7	n/a	n/a	*ok	59.0
2009	257	14	12	1	30	0	0	3	317
% Change	-8.2	stok	-76.0	-66.7	-49.2	-100.0	-100.0	-62.5	-26.6
2008	280	4	50	3	59	21	7	8	432
% Change	-39.9	-75.0	92.3	n/a	-27.2	n/a	n/a	n/a	-26.7
2007	466	16	26	0	81	0	0	0	589
% Change	30.5	*01:	n/a	n/a	72.3	n/a	n/a	-100.0	44.0
2006	357	2	0	0	47	0	0	3	409
% Change	11.6	0.0	-100.0	-100.0	-59.8	n/a	-100.0	-94.8	-23.4
2005	320	2	10	11	117	0	13	58	534
% Change	-22.7	-66.7	42.9	n/a	112.7	n/a	n/a	n/a	10.8
2004	414	6	7	0	55	0	0	0	482

	Table 2:	Starts		market ember 2		Dwellin	g Type					
	Sing	Single		Semi		Row		Apt. & Other		Total		
Submarket	Sept 2014	Sept : 2013	Sept 2014	Sept 2013	Sept 2014	Sept 2013	Sept 2014	Sept 2013	Sept 2014	Sept 2013	% Change	
Hamilton CMA	95	125	- 14	4	141	92	155	10	405	231	75.3	
City of Hamilton	70	107	14	4	94	39	155	2	333	152	119.1	
Former Hamilton City	13	23	10	0	0	14	155	0	178	37	300	
Stoney Creek City	36	11	4	2	52	0	0	0	92	13	stok	
Ancaster City	1.1	27	0	0	0	4	0	0	11	31	-64.5	
Dundas Town	1	1	0	0	0	0	0	0	- 1	- 1	0.0	
Flamborough	4	1	0	2	13	0	0	2	17	5	Act	
Glanbrook	5	44	0	0	29	21	0	0	34	65	-47.7	
City of Burlington	- 11	7	0	0	47	16	0	8	58	31	87.1	
Grimsby	14	11	0	0	0	37	0	0	14	48	-70.8	
Brantford CMA	23	13	0	0	7	0	0	0	30	13	130.8	
Brant County	11	n/a	0	n/a	7	n/a	0	n/a	18	n/a	n/a	
Brantford City	12	5	0	0	0	0	0	0	12	5	140.0	

	Table 2.			market Septem			ng Type					
	Sing	Single		Semi		Row		Apt. & Other		Total		
Submarket	YTD 2014	YTD 2013	YTD 2014	YTD / 2013	YTD 2014	YTD :	YTD 2014	YTD	YTD 2014	YTD 2013	% Change	
Hamilton CMA	886	898	76	62	839	606	456	617	2,257	2,183	3.4	
City of Hamilton	709	802	76	60	580	380	345	107	1710	1349	26.8	
Former Hamilton City	175	183	40	10	65	31	281	99	561	323	73.7	
Stoney Creek City	217	109	34	28	151	69	64	0	466	206	126.2	
Ancaster City	134	177	0	0	30	36	0	6	164	219	-25.1	
Dundas Town	3	3	0	0	0	0	0	0	3	3	0.0	
Flamborough	27	93	0	22	114	84	0	2	141	201	-29.9	
Glanbrook	153	237	2	0	220	160	0	0	375	397	-5.5	
City of Burlington	47	59	0	2	81	153	78	510	206	724	-71.5	
Grimsby	130	37	0	0	178	73	33	0	341	110	del	
Brantford CMA	178	160	2	6	72	109	30	0	282	275	2.5	
Brant County	93	n/a	2	n/a	29	n/a	0	n/a	124	n/a	n/a	
Brantford City	85	91	0	6	43	83	30	0	158	180	-12.2	

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market September 2014 Apt. & Other Row Freehold and Freehold and Rental Rental Submarket Condominium Condominium Sept 2014 Sept 2014 Sept 2013 Sept 2013 Sept 2014 Sept 2013 Sept 2013 Sept 2014 Hamilton CMA City of Hamilton Former Hamilton City Stoney Creek City Ancaster City **Dundas Town** Flamborough Glanbrook City of Burlington Grimsby **Brantford CMA** Brant County n/a n/a n/a n/a Brantford City

		Ro	w		Apt. & Other						
Submarket	Freeho		Rer	ital	Freeho Condor		Rental				
	YTD 2014	YTD 2014 YTD 2013 Y		YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013			
Hamilton CMA	839	592	0	14	336	345	120	272			
City of Hamilton	580	366	0	14	225	105	120	7			
Former Hamilton City	65	31	0	0	161	99	120	0			
Stoney Creek City	151	55	0	14	64	0	0	0			
Ancaster City	30	36	0	0	0	6	0	(			
Dundas Town	0	0	0	0	0	0	0	(			
Flamborough	114	84	0	0	0	0	0	7			
Glanbrook	220	160	0	0	0	0	0	0			
City of Burlington	18	153	0	0	78	240	0	270			
Grimsby	178	73	0	0	33	0	0	C			
Brantford CMA	64	109	8	0	0	0	30	0			
Brant County	29	n/a	0	n/a	0	n/a	0	n/a			
Brantford City	35	83	8	0	0	0	30	0			

	Table 2.4: St		bmarket a otember 2		nded Mar	ket			
	Free	hold	Condor	minium	Ren	ntal	Total*		
Submarket	Sept 2014	Sept 2013	Sept 2014	Sept 2013	Sept 2014	Sept 2013	Sept 2014	Sept 2013	
Hamilton CMA	219	163	186	66	0	2	405	231	
City of Hamilton	175	131	158	19	0	2	333	152	
Former Hamilton City	23	23	155	14	0	0	178	37	
Stoney Creek City	92	13	0	0	0	0	92	13	
Ancaster City	11	31	0	0	0	0	11	31	
Dundas Town	1	1	0	0	0	0	1		
Flamborough	14	3	3	0	0	2	17	5	
Glanbrook	34	60	0	5	0	0	34	65	
City of Burlington	30	7	28	24	0	0	58	31	
Grimsby	14	25	0	23	0	0	14	48	
Brantford CMA	21	13	9	0	0	0	30	13	
Brant County	9	n/a	9	n/a	0	n/a	18	n/a	
Brantford City	12	5	0	0	0	0	12	5	

		January	- Septemb	per 2014			particular desperation		
Submarket	Free	hold	Condor	minium	Ren	ntal	Total*		
Submarket	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	
Hamilton CMA	1,576	1,278	561	619	120	286	2,257	2,18	
City of Hamilton	1,232	1,117	358	216	120	16	1,710	1,34	
Former Hamilton City	280	210	161	113	120	0	561	32	
Stoney Creek City	354	178	112	14	0	14	466	200	
Ancaster City	164	219	0	0	0	0	164	21	
Dundas Town	3	3	0	0	0	0	3		
Flamborough	110	177	31	22	0	2	141	20	
Glanbrook	321	330	54	67	0	0	375	39	
City of Burlington	73	103	133	351	0	270	206	72	
Grimsby	271	58	70	52	0	0	341	110	
Brantford CMA	184	233	60	42	38	0	282	27	
Brant County	83	n/a	41	n/a	0	n/a	124	n/s	
Brantford City	101	161	19	19	38	0	158	180	

	Single		Semi		Row		Apt. &	Other			
Submarket	Sept 2014	Sept ! 2013	Sept 2014	Sept 2013	Sept 2014	Sept	Sept 2014	Sept 2013	Sept 2014	Sept 2013	% Change
Hamilton CMA	57	149	4	0	54	215	0	0	115	364	-68.4
City of Hamilton	46	137	4	0	43	168	0	0	93	305	-69.5
Former Hamilton City	4	19-	4	0	3	0	0	0	11	19	-42.1
Stoney Creek City	3	23	0	0	0	31	0	0	3	54	-94.4
Ancaster City	0	31	0	0	0	6	0	0	0	37	-100.0
Dundas Town	0	1	0	0	0	0	0	0	0	1	-100.0
Flamborough	13	21	0	0	0	101	0	0	13	122	-89.3
Glanbrook	26	42	0	0	40	30	0	0	66	72	-8.3
City of Burlington	4	7	0	0	0	47	0	0	4	54	-92.6
Grimsby	7	5	0	0	11	0	0	0	18	5	304
Brantford CMA	20	15	0	0	0	14	0	0	20	29	-31.0
Brant County	4	n/a	0	n/a	0	n/a	0	n/a	4	n/a	n/a
Brantford City	16	11	0	0	0	14	0	0	16	25	-36.0

	Table 3.1: C			Submai Septem			emng i	уре			
	Sing	Semi		Row		Apt. & Other					
Submarket	YTD 2014	YTD 2013	YTD 2014	YTD 1	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	% Change
Hamilton CMA	713	857	72	-44	528	563	294	219	1607	1683	-4.
City of Hamilton	612	736	64	42	320	477	84	33	1080	1288	-16.
Former Hamilton City	151	136	22	0	46	78	76	33	295	247	19.
Stoney Creek City	87	110	34	26	42	154	0	0	163	290	-43.8
Ancaster City	159	169	0	0	32	59	6	0	197	228	-13.0
Dundas Town	4	6	0	0	0	0	0	0	4	6	-33.
Flamborough	42	119	6	4	24	105	2	0	74	228	-67.
Glanbrook	169	196	2	12	176	81	0	0	347	289	20.
City of Burlington	64	87	8	2	77	78	210	186	359	353	1.7
Grimsby	37	34	0	0	131	8	0	0	168	42	No
Brantford CMA	187	183	6	8	61	98	0	0	254	289	-12.
Brant County	77	n/a	0	n/a	21	n/a	0	n/a	98	n/a	n/a
Brantford City	110	133	6	6	40	98	0	0	156	237	-34.2

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market September 2014 Row Apt. & Other Freehold and Freehold and Rental Rental Submarket Condominium Condominium Sept 2014 Sept 2013 Sept 2014 Sept 2013 Sept 2014 Sept 2013 Sept 2014 Sept 2013 Hamilton CMA City of Hamilton Former Hamilton City Stoney Creek City Ancaster City Dundas Town Flamborough Glanbrook City of Burlington Grimsby **Brantford CMA** Brant County n/a n/a n/a n/a Brantford City

		Ro	W		Apt. & Other						
Submarket	Freeho	7	Rer	ntal	Freeho Condo		Rental				
	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013			
Hamilton CMA	528	563	0	0	292	219	2	(			
City of Hamilton	320	477	0	0	82	33	2	(			
Former Hamilton City	46	78	0	0	76	33	0	(			
Stoney Creek City	42	154	0	0	0	0	0	(			
Ancaster City	32	59	0	0	6	0	0	(			
Dundas Town	0	0	0	0	0	0	0	(			
Flamborough	24	105	0	0	0	0	2	(			
Glanbrook	176	81	0	0	0	0	0	(			
City of Burlington	77	78	0	0	210	186	0	(			
Grimsby	131	8	0	0	0	0	0	(			
Brantford CMA	56	91	5	7	0	0	0	(			
Brant County	21	n/a	0	n/a	0	n/a	0	n/a			
Brantford City	35	91	5	7	0	0	0	(			

T	able 3.4: Comp		Submark otember 2		Intended I	Market			
	Free	hold	Condor	minium	Rer	ntal	Total*		
Submarket	Sept 2014	Sept 2013	Sept 2014	Sept 2013	Sept 2014	Sept 2013	Sept 2014	Sept 2013	
Hamilton CMA	112	307	3	57	0	0	115	364	
City of Hamilton	93	280	0	25	0	0	93	305	
Former Hamilton City	11	19	0	0	0	0	- 11	19	
Stoney Creek City	3	48	0	6	0	0	3	54	
Ancaster City	0	31	0	6	0	0	0	37	
Dundas Town	0	1	0	0	0	0	0	1	
Flamborough	13	122	0	0	0	0	13	122	
Glanbrook	66	59	0	13	0	0	66	72	
City of Burlington	4	24	0	30	0	0	4	54	
Grimsby	15	3	3	2	0	0	18	5	
Brantford CMA	19	21	T	8	0	0	20	29	
Brant County	3	n/a	1	n/a	0	n/a	4	n/a	
Brantford City	16	17	0	8	0	0	16	25	

T	able 3.5: Comp		Submark - Septeml		Intended I	Market			
61 1.	Free	hold	Condor	minium	Rer	ntal	Total*		
Submarket	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	
Hamilton CMA	1,076	1,218	529	465	2	0	1,607	1,683	
City of Hamilton	910	1,060	168	228	2	0	1,080	1,288	
Former Hamilton City	198	207	97	40	0	0	295	247	
Stoney Creek City	155	217	8	73	0	0	163	290	
Ancaster City	195	167	2	61	0	0	197	228	
Dundas Town	4	6	0	0	0	0	4	6	
Flamborough	60	228	12	0	2	0	74	228	
Glanbrook	298	235	49	54	0	0	347	289	
City of Burlington	87	124	272	229	0	0	359	353	
Grimsby	79	34	89	8	0	0	168	42	
Brantford CMA	208	249	40	33	6	7	254	289	
Brant County	78	n/a	20	n/a	0	n/a	98	n/a	
Brantford City	130	197	20	33	6	7	156	237	

	Tab	ole 4a:	Absor			etach ber 20		its by I	Price F	lange			
					Price I								
Submarket	< \$35	0,000	\$350, \$399		\$400, \$449	000 -	\$450, \$499		\$500,0	000 +	Total	Median Price (\$)	Average Price
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11100 (4)	(4)
City of Hamilton													
September 2014	4	8.5	4	8.5	7	14.9	15	31.9	17	36.2	47	484,490	483,052
September 2013	10	7.2	19	13.8	- 44	31.9	26	18.8	39	28.3	138	444,740	464,382
Year-to-date 2014	64	10.5	64	10.5	127	20.8	126	20.6	230	37.6	611	470,000	492,642
Year-to-date 2013	74	10.2	136	18.7	152	20.9	110	15.2	254	35.0	726	450,000	483,459
Former Hamilton City													
September 2014	0	0.0	0	0.0	0	0.0	0	0.0	3	100.0	3		-
September 2013	1 1	4.8	2	9.5	10	47.6	6	28.6	2	9.5	21	434,990	439,409
Year-to-date 2014	7	4.6	25	16.4	60	39.5	26	17.1	34	22.4	152	429,125	462,151
Year-to-date 2013	10	7.3	35	25.5	49	35.8	22	16.1	21	15.3	137	420,470	435,871
Stoney Creek City	- DIE			ter territori									
September 2014	0	0.0	0	0.0	0	0.0	0	0.0	7	100.0	7	**	-
September 2013	0	0.0	1	5.6	13	72.2	-	5.6	3	16.7	18	434,900	444,628
Year-to-date 2014	8	8.2	7	7.1	13	13.3	8	8.2	62	63.3	98	549,000	531,256
Year-to-date 2013	2	1.8	30	27.3	33	30.0	21	19.1	24	21.8	110	434,900	473,657
Ancaster City	epunites	E 7.40		27.0		30.0		12.1	PHER		102 55 55	101,700	110,007
September 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0	No. of Part of Street, or other Persons and Persons an	
September 2013	1	3.0	3	9.1	4	12.1	7	21.2	18	54.5	33	513,990	524,199
Year-to-date 2014	2	1.3	12	7.5	21	13.2	38	23.9	86	54.1	159	507,900	542,512
Year-to-date 2013	2	1.2	11		28	16.8	33	19.8	93	55.7	167	510,990	554,394
Dundas Town	4	1.2		6.6	20	10.0	33	17.0	73	33.7	107	310,770	334,374
- In the second					-	-		Marie Co.		1	0		ACCEPTANCE.
September 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
September 2013	9 1	100.0	0	0.0	0	0.0	0	0.0	0	0.0	1		**
Year-to-date 2014	0	0.0	0	0.0	1	25.0	0	0.0	3	75.0	4		
Year-to-date 2013	2	40.0	0	0.0	0	0.0	- 1	20.0	2	40.0	5	**	
Flamborough	- District		120	THE PARTY			Jel.	1200	NEW YORK		923	Mark Street	AUTO SECTION
September 2014	0	0.0	1	7.1	0	0.0	8	57.1	5	35.7	14	487,500	496,693
September 2013	3	15.0	2	10.0	- 3	15.0	1	5.0	[]	55.0	20	524,000	494,650
Year-to-date 2014	3	8.1	2	5.4	0	0.0	8	21.6	24	64.9	37	534,990	571,449
Year-to-date 2013	4	3.5	9	7.8	9	7.8	9	7.8	84	73.0	115	579,000	572,341
Glanbrook	4806												
September 2014	4	17.4	3	13.0	7	30.4	7	30.4	2	8.7	23	444,650	432,881
September 2013	4	8.9	- 11	24.4	14	31.1	- 11	24.4	5	11.11	45	430,000	430,272
Year-to-date 2014	44	27.3	18	11.2	32	19.9	46	28.6	- 21	13.0	161	430,000	423,732
Year-to-date 2013	54	28.1	51	26.6	33	17.2	24	12.5	30	15.6	192	392,644	408,998
City of Burlington													
September 2014	0	0.0	0	0.0	0	0.0	0	0.0	3	100.0	3	**	-
September 2013	0	0.0	0	0.0	0	0.0	0	0.0	7	100.0	7		-
Year-to-date 2014	1 1	1.6	1	1.6	0	0.0	0	0.0	62	96.9	64	697,000	1,250,495
Year-to-date 2013	0	0.0	0	0.0	0	0.0	1	1.1	88	98.9	89	694,990	937,524
Grimsby	+ 370										E CO		
September 2014	0	0.0	0	0.0	1	33.3	0	0.0	2	66.7	3	**	
September 2013	0	0.0	2	33.3	3	50.0	1	16.7	0	0.0	6	***	
Year-to-date 2014	3	9.4	4	12.5	7	21.9	9	28.1	9	28.1	32	465,995	460,290
Year-to-date 2013	0	0.0	2	5.4	6	16.2	16	43.2	13	35.1	37	495,900	505,094

	Tabl	le 4a: /	Absorl		ngle-D eptem			ts by F	rice R	ange			
					Price F	langes		71100					
Submarket	< \$35	0,000	\$350, \$399	000 -	\$400, \$449		\$450, \$499		\$500,0	000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		rnce (\$)	Trice (\$)
Hamilton CMA													
September 2014	4	7.5	4	7.5	8	15.1	15	28.3	22	41.5	53	485,000	502,889
September 2013	10	6.6	21	13.9	47	31.1	27	17.9	46	30.5	151	447,900	473,716
Year-to-date 2014	68	9.6	69	9.8	134	19.0	135	19.1	301	42.6	707	484,900	559,781
Year-to-date 2013	74	8.7	138	16.2	158	18.5	127	14.9	355	41.7	852	471,806	531,830

				Se	eptem	ber 20	14		Spilling talent	F. Walled		٥	
					Price F	langes							
Submarket	< \$35	0,000	\$350,000 - \$399,999			\$400,000 - \$449,999		\$450,000 - \$499,999		+ 000	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		(4)	,,,,
Brant County													
September 2014	5	100.0	0	0.0	0	0.0	0	0.0	0	0.0	5		-
September 2013	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Year-to-date 2014	- 11	14.5	10	13.2	7	9.2	8	10.5	40	52.6	76	527,000	524,964
Year-to-date 2013	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Brantford City													
September 2014	6	35.3	- 11	64.7	0	0.0	0	0.0	0	0.0	17	364,990	349,688
September 2013	10	71.4	2	14.3	2	14.3	0	0.0	0	0.0	14	325,000	311,641
Year-to-date 2014	47	40.2	64	54.7	3	2.6	- 1	0.9	2	1.7	117	358,990	350,101
Year-to-date 2013	93	66.0	30	21.3	8	5.7	9	6.4	1	0.7	141	335,000	325,115
Brantford CMA													
September 2014	- 11	50.0	- 11	50.0	0	0.0	0	0.0	0	0.0	22	352,483	337,258
September 2013	12	63.2	3	15.8	2	10.5	1	5.3	- 1	5.3	19	325,000	330,777
Year-to-date 2014	58	30.1	74	38.3	10	5.2	9	4.7	42	21.8	193	380,000	418,959
Year-to-date 2013	104	52.3	36	18.1	16	8.0	15	7.5	28	14.1	199	345,000	385,230

Table 4.1: Average Price (\$) of Absorbed Single-detached Units September 2014												
Submarket	Sept 2014	Sept 2013	% Change	YTD 2014	YTD 2013	% Change						
Hamilton CMA	502,889	473,716	6.2	559,781	531,830	5.3						
City of Hamilton	483,052	464,382	4.0	492,642	483,459	1.9						
Former Hamilton City	-	439,409	n/a	462,151	435,871	6.0						
Stoney Creek City	-	444,628	n/a	531,256	473,657	12.2						
Ancaster City	-	524,199	n/a	542,512	554,394	-2.1						
Dundas Town		00	n/a		***	n/a						
Flamborough	496,693	494,650	0.4	571,449	572,341	-0.2						
Glanbrook	432,881	430,272	0.6	423,732	408,998	3.6						
City of Burlington			n/a	1,250,495	937,524	33.4						
Grimsby	-		n/a	460,290	505,094	-8.9						
Brantford CMA	337,258	330,777	2.0	418,959	385,230	8.8						
Brant County	-	n/a	n/a	524,964	n/a	n/a						
Brantford City	349,688	311,641	12.2	350,101	325,115	7.7						

				Septe	mber 201	4				
		Number of Sales	Yr/Yr² (%)	Sales SA <sup>1</sup>	Number of New Listings	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price (\$)	Yr/Yr <sup>2</sup> (%)	Average Price <sup>1</sup> (\$) SA
2013	January	719	-7.0	1,050	1,459	1,545	68.0	349,943	4.7	360,55
	February	912	-15.9	1,035	1,390	1,491	69.4	375,381	5.2	369,45
	March	1,121	-14.6	1,081	1,765	1,598	67.6	388,147	9.9	377,49
	April	1,456	4.4	1,087	2,002	1,529	71.1	379,308	0.4	374,36
	May	1,540	2.8	1,131	2,087	1,564	72.3	416,664	12.8	399,29
	lune	1,313	1.4	1,130	1,836	1,605	70.4	390,572	7.5	381,73
	July	1,237	3.9	1,064	1,684	1,598	66.6	383,240	10.8	383,12
	August	1,151	7.6	1,176	1,509	1,661	70.8	376,284	3.2	384,95
	September	1,154	30.5	1,230	1,798	1,652	74.5	390,638	8.7	390,73
	October	1,157	9.8	1,139	1,581	1,593	71.5	384,534	4.6	387,65
	November	1,022	13.1	1,213	1,177	1,595	76.1	368,947	-0.1	368,44
	December	689	19.8	1,137	529	1,387	82.0	371,037	10.3	396,89
2014	January	742	3.2	1,070	1,349	1,484	72.1	386,451	10.4	398,58
	February	922	1.1	1,044	1,306	1,423	73.4	398,239	6.1	393,44
	March	1,215	8.4	1,111	1,731	1,509	73.6	410,553	5.8	404,19
	April	1,427	-2.0	1,149	2,089	1,639	70.1	414,736	9.3	400,38
	May	1,605	4.2	1,229	2,309	1,709	71.9	406,007	-2.6	392,51
	June	1,525	16.1	1,232	2,077	1,720	71.6	409,195	4.8	400,66
	July	1,496	20.9	1,264	1,808	1,665	75.9	412,694	7.7	409,65
	August	1,164	1.1	1,226	1,447	1,642	74.7	397,938	5.8	405,96
	September	1,227	6.3	1,229	1,881	1,610	76.3	411,699	5.4	411,57
	October									
	November									
	December									
	Q3 2013	3,542	12.7		4,991			383,390	7.7	
	Q3 2014	3,887	9.7		5,136			407,961	6.4	
	YTD 2013	10,603	1.0		15,530			386,098	7.3	
	YTD 2014	11,323	6.8		15,997			406,781	5.4	

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<sup>&</sup>lt;sup>1</sup>Source: CREA <sup>2</sup>Source: CMHC, adapted from MLS@ data supplied by CREA

To the second		Anna de Propinsion		Septe	mber 201	4	The special section			
		Number of Sales	Yr/Yr <sup>2</sup> (%)	Sales SA <sup>1</sup>	Number of New Listings	New Listings SA	Sales-to- New Listings SA <sup>2</sup>	Average Price <sup>1</sup> (\$)	Yr/Yr² (%)	Average Price (\$) SA
2013	January	118	12.4	158	295	288	54.9	274,505	21.2	274,505
	February	158	4.6	170	246	279	60.9	242,110	7.0	242,110
	March	173	-14.8	172	271	276	62.3	257,618	10.3	257,618
	April	213	12.7	170	383	285	59.6	270,767	12.2	270,767
	May	236	11.3	172	370	288	59.7	263,039	2.6	263,039
	June	245	31.7	215	303	286	75.2	261,989	2.0	261,989
	July	183	0.5	149	288	259	57.5	250,496	-0.9	250,496
	August	172	-8.0	164	243	267	61.4	276,740	10.9	276,740
	September	173	16.1	162	277	275	58.9	259,138	8.2	259,138
	October	172	-6.0	171	267	275	62.2	272,641	6.4	272,641
	November	214	39.9	241	190	245	98.4	260,794	4.7	260,794
	December	173	108.4	285	87	197	144.7	286,599	17.3	286,599
2014	January	97	-17.8	126	193	207	60.9	245,837	-10.4	245,837
	February	110	-30.4	120	166	194	61.9	254,870	5.3	254,870
	March	161	-6.9	163	249	232	70.3	275,975	7.1	275,975
	April	168	-21.1	149	297	243	61.3	277,189	2.4	277,189
	May	218	-7.6	176	323	248	71.0	276,995	5.3	276,995
	June	244	-0.4	191	278	246	77.6	254,012	-3.0	254,012
	July	247	35.0	206	318	275	74.9	286,415	14.3	286,415
	August	193	12.2	195	261	273	71.4	264,296	-4.5	264,296
	September	190	9.8	177	270	232	76.3	262,552	1.3	262,552
	October									
	November									
	December					-				
	Q3 2013	528	1.9		808			261,877	5.7	
	Q3 2014	630	19.3		849			272,442	4.0	
	YTD 2013	1,671	6.8		2,676			261,772	7.3	
	YTD 2014	1,628	-2.6		2,355			268,357	2.5	

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Source: CREA

<sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

			Ţ		a: Econom September		tors					
		Inter	est Rates		NHPI, Total, Hamilton CMA 2007=100	CPI, 2002 =100 (Ontario)	Hamilton Labour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term				Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2013	January	595	3.00	5.24	107.0	121.3	384.1	5.9	65.0	906		
	February	595	3.00	5.24	107.1	122.8	387.8	5.8	65.5	897		
	March	590	3.00	5.14	107.3	123.2	386.2	6.2	65.5	889		
	April	590	3.00	5.14	108.2	122.9	382.6	6.7	65.2	894		
	May	590	3.00	5.14	108.5	123.0	379.7	6.9	64.7	912		
	June	590	3.14	5.14	108.3	123.2	377.9	6.2	63.9	920		
	July	590	3.14	5.14	108.5	123.4	376.8	6.1	63.6	925		
	August	601	3.14	5.34	108.5	123.4	369.0	6.5	62.5	916		
	September	601	3.14	5.34	108.6	123.5	366.0	7.0	62.2	916		
	October	601	3.14	5.34	109.3	123.3	366.0	7.1	62.2	908		
	November	601	3.14	5.34	109.8	123.3	369.4	6.7	62.5	913		
	December	601	3.14	5.34	109.8	123.1	372.4	6.6	62.9	905		
2014	January	595	3.14	5.24	109.6	123.3	375	6.0	62.9	906		
	February	595	3.14	5.24	110.0	124.6	379.6	5.9	63.6	900		
	March	581	3.14	4.99	110.1	125.1	383.4	5.8	64.1	920		
	April	570	3.14	4.79	110.3	125.9	384.3	6.4	64.6	936		
	May	570	3.14	4.79	110.6	126.5	383.0	6.9	64.6	945		
	June	570	3.14	4.79	111.3	126.9	383.4	7.2	64.9	947		
	July	570	3.14	4.79	111.5	126.5	386.3	6.9	65.0	941		
	August	570	3.14	4.79	111.8	126.5	389.2	6.3	65.1	945		
	September	-570	3.14	4.79		126.7	390.2	6.0	64.9	941		
	October				-							
	November December											

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

			Ţ		b: Econom eptember		tors					
		Inter	est Rates		CMA 2007=100	=100 (Ontario)	Brantford Labour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term				Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2013	January	595	3.00	5.24			67.9	7.7	67.6	861		
	February	595	3.00	5.24	116.2	122.8	68.7	7.7	68.2	869		
	March	590	3.00	5.14	116.3	123.2	68.9	7.6	68.5	861		
	April	590	3.00	5.14	116.5	122.9	68.5	7.6	67.9	849		
	May	590	3.00	5.14	116.6	123.0	68.7	7.2	67.8	827		
	June	590	3.14	5.14	116.6	123.2	69.0	6.6	67.7	808		
	July	590	3.14	5.14	116.9	123.4	68.5	6.7	67.2	795		
	August	601	3.14	5.34	117.0	123.4	68.8	6.9	67.6	784		
	September	601	3.14	5.34	117.0	123.5	68.7	5.8	66.8	783		
	October	601	3.14	5.34	117.1	123.3	69.0	4.8	66.3	793		
	November	601	3.14	5.34	117.2	123.3	68.3	4.1	65.0	810		
	December	601	3.14	5.34	117.4	123.1	66.9	5.1	64.5	822		
2014	January	595	3.14	5.24	117.5	123.3	66	5.9	64.4	831		
	February	595	3.14	5.24	117.9	124.6	65.9	7.1	64.7	829		
	March	581	3.14	4.99	117.9	125.1	66.7	7.4	65.6	821		
	April	570	3.14	4.79	118.4	125.9	67.7	7.0	66.5	829		
	May	570	3.14	4.79	118.4	126.5	68.7	7.2	67.4	838		
	June	570	3.14	4.79	118.8	126.9	68.7	6.7	67.0	848		
	July	570	3.14	4.79	118.7	126.5	68.3	6.6	66.5	844		
	August	570	3.14	4.79	119.1	126.5	67.6	6.2	65.5	859		
	September	570	3.14	4.79		126.7	67.1	6.7	65.4	885		
	October											
	November											
	December											

<sup>&</sup>quot;P & 1" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### METHODOLOGY

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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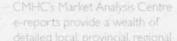
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